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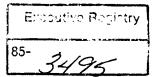
MARYLAND ROUTE THREE CENTER SUITE SIX - P.O. BOX 750 MILLERSVILLE, MARYLAND 21108 CHARLES H. WHEATLEY, III PRESIDENT

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September 4, 1985

CONSULTANTS

WASHINGTON - 301/621-9494 BALTIMORE - 301/987-6822 **ANNAPOLIS** - 301/987-6822



Mr. John N. McMahon Deputy Director Central Intelligence Agency Washington, DC 20505

Dear Mr. McMahon:

We are pleased to welcome you to our first public exhibit of the new APL machine at the Federal Computer Conference. The characteristics that set it apart, ranging from real time imaging to advanced modeling capabilities, are summarized in the enclosed brochure.

As the area representatives for Analogic, we would like to invite you to bring your questions for answers and demonstrations at the Analogic booth, #3613, at the Washington Convention Center between 10:00 am and 4:00 pm on September 10th and 11th. Scheduled personal demonstrations are also available at the Vista International Hilton by calling us at 301-987-6822 (Baltimore and Annapolis areas) or 301-621-9494 (Washington area).

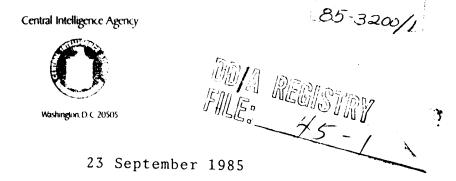
This revolutionary new machine can solve problems whose size and complexity overwhelm mini-computers and even bog down mainframes, at a cost of less than \$100,000. We'll look forward to seeing you at the Conference, or if you prefer, contact us at our offices.

Sincerely,

Charles H. Wheatley, III

CHW/kb enclosure





Falcon Wings, Inc. 4805 Falcon Drive Suite 8 Mesa, Arizona 85205

Attention: Mr. Gustave E. Bliss

Vice President/General Manager

Dear Mr. Bliss:

Your letter to the Director has been forwarded to this Office. We have distributed your letter to the appropriate offices in the hopes that they may be able to utilize your services. You will be contacted directly by an Agency component if a requirement exists.

It would be appreciated if you would complete and return the enclosed Solicitation Mailing List Application, Certificate Pertaining to Foreign Interests and any additional descriptive literature you have to the address below:

> Procurement Management Staff Office of Logistics Central Intelligence Agency Washington, D.C. 20505

Thank you for offering your services to the Central Intelligence Agency.

Sincerely.

Acting Chief Procurement Management Staff Office of Logistics

Enclosures

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